Master of Business Administration (M.B.A.)

Rome, Italy
Manhattan, NY
Queens, NY
Staten Island, NY
For almost eight decades, The Peter J. Tobin College of Business has produced principled graduates known for their business acumen, leadership, and vision. In response to a constantly changing multinational business environment, the College offers programs and insights that enable our graduates to successfully chart their way through today’s increasingly challenging business landscape. Indeed, our alumni have made an impact in all areas of commerce: entrepreneurs, small business owners, and executives in both the for-profit and nonprofit domains have begun their careers at St. John’s. Our long and distinguished history of excellence is built around the needs, interests, and goals of the individual student. The College is at the forefront of management in a multinational context, demonstrated by our global focus in course selection, as well as our international campus in Rome, Italy.

The College is a professional school centered on education in the theory and practice of business administration. It is the only program in Rome accredited by the AACSB International — The Association to Advance Collegiate Schools of Business. AACSB International is recognized by the Council on Postsecondary Accreditation and by the US Department of Education as the sole accrediting agency for bachelor’s and master’s degree programs.

**Rome Campus**

At the Rome campus, graduate students from around the world come together in an environment that promotes interaction and understanding of different cultures. Led by faculty who encourage research, understanding, and the resolution of current issues that face our governments and corporations, St. John’s graduates achieve success because they are trained to work and collaborate in a team-oriented environment. As organizations employ teams of individuals to seek solutions to problems, the M.B.A. program in Rome fosters teamwork to examine, investigate, and solve today’s pressing issues. This method sharpens skills used to persuade, encourage, and motivate others.

**Faculty and Research**

When choosing a graduate program, perhaps the most important factor to consider is the quality of the faculty. The Rome campus houses a mix of senior-level faculty from the New York campuses and expert local faculty who have experience working in the European market. All professors are dedicated to providing quality education and have practical business and consulting experience. The Rome campus, with its smaller-than-average class size, provides students with a unique opportunity to learn from and interact with the University’s professors. The faculty has a distinguished record of achievement in research, publication, and teaching that helps keep St. John’s on the cutting edge of pedagogical issues.

**M.B.A. Curriculum**

**Concentrations**

- Finance
- International Business
- Risk Management
- Marketing Management

The Master of Business Administration degree requires the completion of a minimum of 12 courses (36 credits), taken either full or part time, according to the needs of the individual student.

**These courses are divided into:**

- 8 Required Core Courses 24 credits
- 3 Concentration Courses 9 credits
- 1 Capstone Course 3 credits

**Program Opportunities**

**Graduate Executive-in-Residence Program (EIRP)**

The Executive-in-Residence Program enables Tobin students to serve as consultants to for-profit or not-for-profit companies. Reporting to and guided by clients’ senior managers, students seek solutions to complex, real-world business challenges. After meeting with organizational executives, students work in teams to develop strategic business plans, which are then presented to company leaders. EIRP offers the challenge of independent and cooperative research analysis and also provides for the development of individual initiative.

**Internship Program**

Students at the Rome campus are encouraged to participate in for-credit and not-for-credit internship projects. The administration has established internships with many multinational corporations, international organizations, charitable groups, and small, local start-ups. These opportunities offer ideal circumstances for the student to apply business skills and knowledge in a real-life context.

**Global Destination Studies Courses**

Students in Global Destination Studies courses explore a specific contemporary topic at their home campus (Rome, Queens, Manhattan, or Staten Island) before traveling for eight days to experience the global world of business. Destinations include countries in Asia, Europe, and Latin America. This program is flexible enough to accommodate both our full- and part-time students.

**London Seminar (FIN700)**

Each May, a group of selected students visit London, England, for eight days. London provides an excellent opportunity to study finance while interacting with financial executives from various financial houses.

**Thesis Option**

The thesis integrates academic knowledge and technical skills with a faculty-supervised research task. Determined by the student’s own interests and specialization, the thesis provides an opportunity to plan and execute a research study while responding creatively to an intellectual challenge. The three-credit thesis option is recommended for students with a cumulative graduate index of at least 3.5.

**M.B.A. Curriculum (continued)**

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INTERNATIONAL OPPORTUNITIES TO STUDY AT SJU GLOBAL CAMPUSES
Your St. John’s education is designed to offer a truly international perspective, as the University’s educational, professional, and cultural experience incorporates both the European and US models. Since all required courses are offered at every St. John’s campus, our students have the opportunity to spend semesters at different campuses while they complete their graduate program studies. All students, especially those who are not US citizens, are encouraged to study in New York for one semester.

SEMINAR SERIES: STAYING IN TOUCH WITH THE INTERNATIONAL COMMUNITY
A seminar series is offered to enhance classroom education and to give students the opportunity to network with global leaders. The speakers, coming from business, government, academia, and nonprofit fields, are selected in collaboration with the students’ needs and interests. These seminars are typically offered three times each semester and are open to graduate students from all programs.

CAREER OPPORTUNITIES – INTERNSHIPS
The Rome campus has relationships with several international organizations, multinational corporations, and government agencies in Rome and throughout Italy. Through these contacts, many internship opportunities are offered during the academic year. Agencies and companies that have offered internships to St. John’s students include the following:

Apco Worldwide
Biurocy International
Glocal Forum
IAI – Istituto Affari Internazionali
International Development Law Organization (IDLO)
Italian Notebook
KPMG
Later Meccanica S.A.S.

ALUMNI NETWORK
Rome campus alumni are important members of the St. John’s University community. Throughout the year, alumni living in Europe attend various campus events. Through our outreach program, many alumni have provided consulting opportunities to students and encourage their companies to recruit recent St. John’s graduates for internships and employment opportunities. Many graduates with high-profile positions return to campus to give lectures and share experiences with current students. The network is not limited to Rome, of course, and the New York networks are also available to students from the Rome campus.

Sara Edmonson
M.B.A., Rome 2005
Chief Executive Officer
Po Valley Energy Ltd.
Italy

Jennifer Cara Hoffman
M.B.A., Rome 1999
Corporate Risk Management Director
Astaldi SpA
Italy/USA

Michele D’Arcangelo
M.B.A., Rome 2014
Corporate Manager — Cardiovascular and Thoracic
Johnson & Johnson Medical SpA
Rome, Italy

Ben Katz
M.B.A., Rome 2006
Senior Associate
Federal Reserve Bank of New York
Entrepreneur
Growing Minds Chess Academy
New York

COMPANIES AND ORGANIZATIONS WHERE ST. JOHN’S ROME ALUMNI ARE WORKING

Alitalia
AT&T
Autorità per le Garanze nelle Comunicazioni – Italy
Bain & Co
Banca di Credito Cooperativo Roma
Banca Sella S.p.A.
Bank of America
Bear Stearns
BMW Group
BNA S.p.A.
Boeing International
British Telecom
Bulgari Gioielli S.p.A.
Cappemini Consulting
Coca-Cola
Columbia University
Concetta’s Fresh Pasta
Consorzio Terre Siciliane
Daimler/Chrysler Italia S.p.A.
Deloitte Consulting
Deutsche Bank
Dreyfus Corp.
ENI S.p.A.
Ernst & Young International
Ferrovie dello Stato S.p.A.
FIMT SGR Capitala Gruppo Bancario
Fiorucci S.p.A.
FODAG-AD (US Embassy Affiliate)
Food and Agriculture Organization (FAO)
GE Energy
Global Mechanism of the UN Convention to Combat Desertification
Glocal Forum
Goldman Sachs
Government of Mozambique
Harvard University
IBM Milan
INA S.p.A.
Inter-American Development Bank (IADB)
International Cooperation – EU/UN
International Fund for Agricultural Development – IFAD
International Plant Genetic Resources Institute
Italian Military
Key Partners
KPMG
Level 3 Communications
Logistics Management Institute (LMI)
Lucent Technology
McGraw-Hill Education
Merrill Lynch
Ministero per le Pari Opportunità – Italy
Ministry of Planning and Budget – Rep. of Korea
Nassau County Legislature
Oppenheimer Funds
Orbit Communication Company
PAETEC Communications Inc.
Peace Corps
Pharma Idea
Phills
PLICA Inc. (Pharmaceutical Company)
Politecnico University – Milano
Posta Italiana S.p.A.
PricewaterhouseCoopers
SACE
Sanpaolo Invest SIM S.p.A.
St. John’s University
Sviluppo Lazio S.p.A.
Swiss Re
Synan Embassy
Talamonti Vineyards
Telecom Italia
TIM S.p.A.
Trinity College
UN – Information Center (IC)
UN Interregional Crime and Justice Research Institute
UN World Food Program (WFP)
US Army
US Department of State
US Security and Exchange Commission (SEC)
Vatican – Info Tech Dept.
Venere Net S.p.A.
Volvo Car Corporation
Zard Entertainment and Communication Group S.r.l.

COURSE SCHEDULE, TIME REQUIREMENTS, AND LIMITATIONS

Graduate courses at the Rome campus are offered on a one- to two-year cycle, depending on the student's program. M.B.A. students who attend the program full time and satisfy the minimum requirements may complete the program in as little as one academic year, including summer sessions. Part-time students will be enrolled for a longer period. All course work, research, and examination requirements must be satisfied within five years.

Rome campus graduate courses are offered in fall, spring, and summer semesters. Each semester is divided into two quarters. The fall and spring quarters are comprised of two seven-week quarters, while the summer quarter is five weeks. Students may enroll in up to two courses each quarter.

The graduate programs are designed with the working student in mind. Therefore, all classes are scheduled on Monday/Wednesday and Tuesday/Thursday, in the evenings.

The graduate Management Program offers courses on a one- to two-year cycle, depending on the student's program. M.B.A. classes: 7–9:30 p.m. (7–10:30 p.m. in summer)

2015–16 SEMESTER START DATES

Summer I: June 1, 2015
Fall I: September 7, 2015
Spring I: January 18, 2016

TUITION AND FEES

For tuition rates, visit stjohns.edu/admission-aid/tuition-and-financial-aid/tuition.

Registration Fee per Semester: $170
Maintaining Matriculation: $100
Late Preregistration Fee: $200

Late Payment Fee: $200
General Fee each Summer Session: $75
Deferred Payment Fee: $100

SCHOLARSHIPS

Scholarships are awarded to incoming students on the basis of merit. Most scholarships cover 25 percent of course tuition and are valid for the entire period of study. To be considered for a scholarship, applicants must include an additional letter of intent with the application material. Students awarded tuition scholarships are required to pay the general fees and any other program fees required for specific courses.

GRADUATE ASSISTANTSHIPS

Graduate assistantships are offered to currently matriculated students who are enrolled at the Rome campus. They are awarded on the basis of academic achievement, the needs of the St. John's administration, and an evaluation of the individual's skills to fulfill the position's requirements. The awards are disbursed as either a percentage of tuition or in the form of a stipend. Students who are interested in applying must complete the appropriate assistantship application form and submit it with the application materials.

RESIDENT ASSISTANTSHIPS

Resident assistantship opportunities are offered to currently enrolled students on a semester basis. RAs work closely with the resident director and live on campus. This part-time position includes assisting with student arrival and departure days, serving as an emergency contact for students, and enforcing campus policies and procedures. Knowledge of Italian is an advantage. RAs are given a single room in the residence and a meal plan.

US FEDERAL LOANS FOR AMERICAN CITIZENS

American students who are interested in studying in Rome are eligible to apply for federal graduate loans in the United States. This process should be started along with your application and prior to receiving acceptance to St. John's University. The recommended University deadline for filing the FAFSA application is February 1.

ROME CAMPUS FACILITIES

The Rome campus was established in 1995 to offer students from around the world a rewarding international educational experience. A new state-of-the-art campus located in the Prati neighborhood of Rome was inaugurated in 2008. The campus is just one block from the Lepanto metro station and near many major bus lines, and within walking distance of the Vatican and Rome's historic center. In the immediate area are restaurants, shopping, cinemas, parks, and gyms are plentiful. The campus boasts several classrooms, two large lecture halls, a student lounge, a library, a modern computer lab, and a central courtyard open to all students, faculty, and administrators. There is 24-hour security, and Wi-Fi Internet access is available throughout the campus.

ON-CAMPUS HOUSING

On-campus dormitory housing is available to all graduate students. The dorms, used predominantly for St. John's undergraduate programs, are located on the top two floors of the campus and housed in the same building as the classrooms and administrative offices. While it is not mandatory for graduate students to live on campus, single, double, and triple rooms are available.

ADMISSIONS REQUIREMENTS

Admission to the M.B.A. program is open only to applicants holding a bachelor's degree from accredited institutions who show promise of success in graduate business studies. Admissions criteria include undergraduate grade point average, performance on the Graduate Management Admissions Test (GMAT), junior-senior grade point average, rank in collegiate graduating class, letters of recommendation, statement of professional goals, and a current résumé.

Apply directly online at:

stjohns.edu/academics/schools-and-colleges/peter-j-tobin-college-business/apply-now

stjohns.edu/admission-aid/tuition-and-financial-aid

APPLICATION MATERIALS

- Complete application form, signed and dated
- Personal statement of objectives, signed and dated
- Official college or university transcripts with conferral from all institutions attended (Must be in English and when not applicable, a legalized translation must be provided)
- Two letters of recommendation in English
- Official GMAT (code: JHQ-VQ-11) or GRE (code: 1654) results
- Official TOEFL / IELTS results (Only for students of nonnative English-speaking countries.)
  Please see the list of TOEFL-exempt countries at stjohns.edu/admission-aid/international-admission/application-requirements
- SJU Rome campus code: 0132
- Résumé/C.V.
- Online application fee of $50 USD ($70 for paper application)

APPLICATION DEADLINES

Fall Semester: May 15
Spring Semester: October 15
Summer Semester: March 15