

**NIKE, Inc.**
**Consolidated Statement of Earnings**
*(In millions, except per share data)*

	2003	Percent of Sales	2003-2004 % Change	2004(est.)	Percent of Sales	2004-2005 % Change	2005(est.)	Percent of Sales
Revenues.....	<b>10,697.00</b>	100.00%	14.00%	<b>12,194.58</b>	100.00%	9.00%	<b>13,292.09</b>	100.00%
Cost of Sales.....	<b>6,313.60</b>	59.02%	11.00%	<b>7,008.10</b>	57.47%	7.10%	<b>7,505.67</b>	56.47%
Gross Margin.....	<b>4,383.40</b>	40.98%	18.32%	<b>5,186.48</b>	42.53%	11.57%	<b>5,786.42</b>	43.53%
Selling & administrative.....	<b>3,137.60</b>	29.33%	16.50%	<b>3,655.30</b>	29.97%	10.50%	<b>4,039.11</b>	30.39%
Interest expense.....	<b>42.90</b>	0.40%	2.00%	<b>43.76</b>	0.36%	2.00%	<b>44.63</b>	0.34%
Other income/expense.....	<b>79.90</b>	0.75%	20.00%	<b>95.88</b>	0.79%	20.00%	<b>115.06</b>	0.87%
Income before income taxes and cumulative effect of accounting change.....	<b>1,123.00</b>	10.50%	23.91%	<b>1,391.54</b>	11.41%	14.09%	<b>1,587.62</b>	11.94%
Income tax expense.....	<b>382.90</b>	3.58%	26.47%	<b>484.26</b>	3.97%	14.09%	<b>552.49</b>	4.16%
Income before cumulative effect of accounting change.....	<b>740.10</b>	6.92%	22.59%	<b>907.29</b>	7.44%	14.09%	<b>1,035.13</b>	7.79%
Cumulative effect of accounting change, net of income taxes.....	<b>266.10</b>	2.49%	-100.00%	<b>-</b>	0.00%	-	<b>-</b>	-
<b>Net income.....</b>	<b>474.00</b>	<b>4.43%</b>	<b>91.41%</b>	<b>907.29</b>	<b>7.44%</b>	<b>14.09%</b>	<b>1,035.13</b>	<b>7.79%</b>
Average shares outstanding								
Basic.....	<b>264.50</b>			<b>263.20</b>			<b>263.20</b>	
Diluted.....	<b>267.60</b>			<b>269.30</b>			<b>269.30</b>	
Earnings per share								
<b>Basic earnings</b> per common share - before cumulative effect of accounting change..	<b>2.80</b>			<b>3.45</b>			<b>3.93</b>	
Cumulative effect to accounting change.....	<b>1.01</b>			<b>-</b>			<b>-</b>	
	<b>1.79</b>			<b>3.45</b>			<b>3.93</b>	
<b>Diluted earnings</b> per common share - before cumulative effect of accounting change..	<b>2.77</b>			<b>3.37</b>			<b>3.84</b>	
Cumulative effect of accounting change.....	<b>1.00</b>			<b>-</b>			<b>-</b>	
	<b>1.77</b>			<b>3.37</b>	<b>3.45*</b>		<b>3.84</b>	<b>3.94*</b>

\*Average Consensus of Analysts